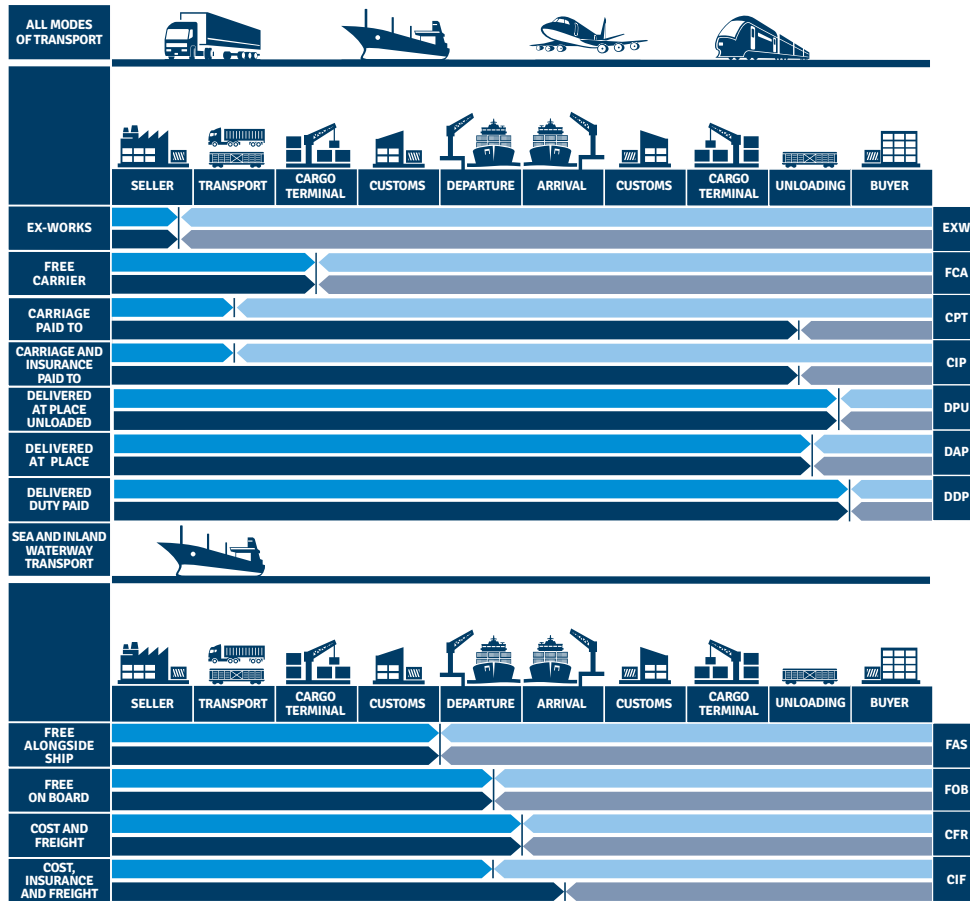


INCOTERMS 2020

PASSING OF RISKS AND COSTS

The Smart Solution



SELLER RISKS | **BUYER RISKS**

The possibility that an event may occur which could cause loss of or damage to the goods is a "risk". Buyers and / or sellers can protect themselves against risks by transport-insurance.

SELLER COSTS | **BUYER COSTS**

Covers all costs except costs of documents. Sales and purchase contracts should clearly state which costs on transfer of the goods are for account of buyer and / or seller.



Remark: For detailed explanation reference is made to ICC publication INCOTERMS 2020

This document is provided to our customers for informational purposes only. Please refer to the official text of the International Chamber of Commerce for a full and detailed description of all rights and liabilities arising from the use of the aforementioned Incoterms.

! FREIGHT/RISK	📄 MORE DETAILS	
Freight: Seller's premises Risk: Seller's premises	Seller responsible for making the goods available at the seller's premises. Buyer bears the full risk from there to destination.	EXW
Freight: Handler Risk: Freight handler	Seller responsible for delivery to the custody of carrier, identified by the buyer. Risk is transferred when loading has taken place. * Provides the additional option to make an on-board notation on the Bill of Lading prior loading of the goods on a vessel.	FCA
Freight: Destination Risk: First freight handler	Seller delivers goods to the carrier at agreed place of delivery and pays transport to the named destination. Risk is transferred at place of delivery, whereas seller pays for transport to the destination.	CPT
Freight: Destination Risk: First freight handler	Seller delivers goods to carrier at agreed place of delivery and pays for transport and insurance to named destination. Risk transfers at the place of delivery, whereas seller pays for transport and insurance to the destination. * Requires at least an insurance with the minimum cover of the Institute Cargo Clause (C) (Number of listed risks, subject to itemized exclusions).	CIP
Freight: Destination Risk: Destination	Seller delivers goods unloaded at the disposal of the buyer at a named place of destination. Risk is transferred as soon as goods have been unloaded.	DPU
Freight: Place of destination Risk: Arriving means of transport at destination	Seller delivers goods to disposal of buyer on arriving means of transport, at agreed place. Seller assumes risk until goods are made ready for unloading from the arriving means of transport.	DAP
Freight: Destination Risk: Destination	Seller responsible for bringing goods to the destination, paying any duty and making the goods available to buyer. Risk transfers as soon as buyer has access to goods ready for unloading at agreed destination.	DDP
Freight: Shipside in port of departure Risk: Shipside in port of departure	Seller is responsible for delivery of goods at quay alongside the ship. From this point onwards, risk lies with buyer.	FAS
Freight: On board ship Risk: On board ship	Seller responsible for delivery of goods loaded on board the ship. Risk is transferred as soon as goods have been set down inside ship.	FOB
Freight: Port of destination Risk: On board ship	Seller covers cost of freight, duty unpaid, to named port of destination. Risk is transferred as soon as the goods have been set down inside ship.	CFR
Freight: Port of destination Risk: Port of destination	Seller covers cost of insurance and freight, duty unpaid, to named port of destination. Risk is transferred as soon as the goods have been set down inside ship. *Requires at least an insurance with the minimum cover of the Institute Cargo Clause (A) (All risk, subject to itemized exclusions).	CIF

Note:

Free Carrier (FCA), Delivered at Place (DAP), Delivered at Place Unloaded (DPU) and Delivered Duty Paid (DDP) now take into account that goods may be moved by using its own means of transportation, without engaging a third-party carrier.

The Incoterms® 2020 explicitly shifts the responsibility of security-related requirements and ancillary costs to the seller.